



**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
DEPTT. OF SURGICAL DISCIPLINES, SURGERY BLOCK  
ANSARI NAGAR, NEW DELHI - 110029**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1.	Item/Type Model Number required along with specification.	<b>Fibreoptic bronchoscope with monitor and recording facility for adult and pediatric</b>
2.	Is the item a spare part attachment or accessory for an existing equipment.	<b>No</b>
3.	Name of the manufacturer/supplier of the item proposed by the indenter.	<b>M/s. Ambu</b>
4.	Are the sole manufacturer/sole distributors of the item?	<b>Yes</b>
5.	Is there any other item with similar/equipment specifications available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured.	<b>No. It is specific equipment/technology which does not available with any other manufacturer/supplier.</b>
6.	What were the efforts made to locate alternative source of supply or use other substitutes.	<b>Internet search, enquiry from other firms/supplier available in the market of respective field.</b>
7.	Why open/limited tender can't be resorted to, for locating alternative source.	<b>This is specific requirement for better patient care services. As required product is not available with any other manufacturer/supplier, the open/limited tender may not be fruitful and waste of time only.</b>
8.	Are the proprietary items certifying that the rates are reasonable or not.	<b>Being PAC item, effort may be made to find reasonability of rates &amp; may be negotiated by SPC/Negotiation committee.</b>
9.	Any other justification for procuring item for single source.	<b>To ensure better patient care service.</b>

I certified that the item at Sr. No.1 above is required to be procured on PAC basis as the source of supply is definitely known which is meeting with functional requirement of department and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.



# Technical Specification for Fibreoptic bronchoscope with monitor and recording facility for adult and pediatric

Qty.: 03 Nos. (15 Scope)

## Specifications of Monitor

1. It should be Lightweight and easy to set up on patient table / IV Pole.
2. It should have minimum internal storage capacity of 30 - 32 GB.
3. It should have inbuilt rechargeable Lithium-ion Battery with 2 and more Hours back-up.
4. It should have 2 USB Interface ports to transfer recorded High-resolution video and still images.
5. Monitor should have HDMI cable for connecting to a big screen.
6. The screen size should be minimum 12.5" (Diagonal).
7. The Screen should have Image Extend feature for enhanced viewing of live images.
8. It should display full frame HD resolution view and no circular view.
9. High-resolution video and still images can be recorded with touch on the screen.
10. It should have Wi-Fi capability to transfer data viz PACS and DICOM.
11. Capability to attach two scopes at a time with split screen facility.
12. Flexible scopes should be connected directly with monitor without any special accessory.
13. Scopes & monitor should be from same manufacturer.
14. It should be capable of easy navigation and fast identification of anatomical landmarks.
15. The scopes should be sterile packed & minimum length of the scope should be 600mm & 300mm.
16. It should have ET Tube parking slot & should have Intermittent Suction Controller button to control suction on pressing.
17. The working channel should allow fluid instillation and oxygen flushing.
18. An Introducer should be provided to facilitate introduction of endoscopic accessories with each scope.
19. Should have Control Lever on handle for the movement of distal tip up & down.
20. **Should be supplied with single use scopes.**
21. Flexible scopes should be suitable for the following procedures:  
Intubation (oral & nasal)  
Bed side Bronchoscopy  
Airway Inspection  
Management of retained secretion  
BAL & BW procedures  
DLT placement and checking  
PDT procedures

## Technical Features of Scope

Features	Slim Scope	Adult Scope	Large Scope	Neonatal Scope
Inner Diameter	1.0 - 1.2 mm	2.0 - 2.2 mm	2.6 - 2.8 mm	
Outer Diameter	3.6 mm- 3.8 mm	4.8- 5.0 mm	5.6- 5.8 mm	2.8 –3.0 mm
Working Length	Minimum 600 mm	Minimum 600 mm	Minimum 600 mm	Minimum 300 mm
Bending Range	Minimum 170° up, minimum 170° down	Minimum 170° up, minimum 170° down	Minimum 170° up, minimum 160° down	Minimum 120° up, minimum 120° down
Field of view	80-85°	80-85°	80-85°	80-85°
Depth of Field	6 - 50 mm	6 - 50 mm	6 - 50 mm	6 - 50 mm

- The system should be US-FDA approved/BIS certified.
- The whole system supplied as 1 monitor, 5 Unit of sterile scopes (Scope size as per user choice).
- The rate of consumables should be quoted separately for future purchases.
- 5 years comprehensive warranty and 5 years CAMC.



# Arian Healthcare

4327/3, Flat No. 202, IInd Floor, Ansari Road, Darya Ganj, New Delhi-110002

Tel. : 011-23250080, 011-49403689, Mobile : 9811140954

E-mail : arianhealthcare@rediffmail.com; arianhealthcare@gmail.com

## ➤ PRICE SCHEDULE FOR ANNUAL COMPREHENSIVE MAINTENANCE CONTRACT AFTER WARRANTY PERIOD:

1	2	3					4
DESCRIPTION OF GOODS	Quantity (Nos.)	Annual Comprehensive Maintenance Contract Cost for Each Unit year wise*					Total Annual Comprehensive Maintenance Contract Cost for 5 Years [3 x (3a+3b+3c+3d+3e)]
		1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>	4 <sup>th</sup>	5 <sup>th</sup>	
		A	b	c	d	e	
<u>Fiberoptic Bronchoscope With Monitor And Recording Facility For Adults &amp; Paediatrics - Ambu aView 2 Advance Monitor &amp; aScope 4 Broncho.</u>	03 Nos.	Rs.49,000.00	Rs.49,000.00	Rs.49,000.00	Rs.49,000.00	Rs.49,000.00	3XRs.2,45,000.00 = Rs.7,35,000.00 (Rupees Seven Lakhs Thirty Five Thousand only)

### Terms & Conditions:-

1). The GST @ 18% will be charged extra on CAMC but in case of any statutory change in the govt. policy we will request you for the amendment accordingly.

We hope that you will find our offer competitive & give us an opportunity to serve you.

We solicit your kind patronage for our products & assure you our best services & co-operation.

Thanking You,

Yours truly,

For **Arian Healthcare**

(Prop.)

Encl:- Full Clause Certificate.

Proprietary Article Certificate of the quoted product.

Undertaking that the firm is not Blacklisted

- Letter of Authority from M/s. Ambu India Pvt. Ltd.





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Ref.: AHC/AIIMS/SB/2022-23

Dt: 11.07.2022

The HOD,  
New Surgical Block,  
A.I.I.M.S, Ansari Nagar,  
New Delhi-110029.

**Sub.: Quotation for the Purchase of Fiberoptic Bronchoscope With Monitor And Recording Facility For Adults & Paediatrics On Prop. Basis**

## RATES FOR CONSUMABLES FOR DISPOSABLE

S. No.	Description	Qty.	HSN Code	Price Per Pc. In Rs.
1	aScope 4 Broncho Slim – O.D.- 3.8mm/I.D.- 1.2mm	Each	90189044	Rs.36,000.00
2	aScope 4 Broncho Regular – O.D.- 5.0mm/I.D.- 2.2mm	Each	90189044	Rs.36,000.00
3	aScope 4 Broncho Large – O.D.- 5.8mm/I.D.- 2.8mm	Each	90189044	Rs.36,000.00
4	aScope 4 RhinoLaryngo Slim – O.D.- 3.0mm	Each	90189044	Rs.36,000.00
5	aScope 4 Rhino Intervention – O.D. – 4.8 – 5mm/I.D. – 2.0-2.2mm	Each	90189044	Rs.36,000.00
6	aScope 4 Cysto - O.D. – 6.4 – 6.6 Fr./I.D. – 16-16.2 Fr.	Each	90189044	Rs.42,000.00
7	aScope 5 Broncho(5.6mm) - O.D. – 5.4 – 5.6 mm/I.D. – 2.6-2.8mm	Each	90189044	Rs.47,000.00
8	aScope 5 Broncho(5.0mm) - O.D. – 4.8 – 5 mm/I.D. – 2.0-2.2 mm	Each	90189044	Rs.47,000.00
9	Broncho Sampler	Each	90189044	Rs.3,000.00

### Terms & Conditions:-

1. The above quoted prices are F.O.R. your hospital.
2. GST @12% will be charged extra on the above quoted rates. In case of any statutory change in the Govt. Policy we will request you for an amendment accordingly.
3. Delivery within 4-6 working weeks after the receipt of your confirmed order.
4. Payment as per your terms & conditions.





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Thanking You,

Yours Faithfully,

For **Arian Healthcare**

(RAJEEV VERMA)

Prop.





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New Surgical Block,  
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New Delhi-110029.

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## **PRICE LIST OF SPARE PARTS & ACCESSORIES**

S. No.	Description	QTY	HSN Code	GST %	Price/unit INR
1	aView2 Advance - Bracket	1	85174000	18%	1,10,000.00
2	aView2 Advance - Power Supply Kit UK	1	84849000	18%	105,000.00
3	aView2 Advance - Battery Kit	1	84849000	18%	1,95,000.00
4	aView2 Advance - Vis Device interface kit	1	84849000	18%	1,95,000.00
5	aView2 Advance - Fan Kit	1	84849000	18%	90,000.00


### **Terms & Conditions:**

1. The above quoted prices are F.O.R. your hospital.
2. GST as mentioned above will be charged extra on the above quoted rates. In case of any statutory change in the Govt. Policy we will request you for an amendment accordingly.
3. Delivery within 6-8 working weeks after the receipt of your confirmed order.
4. Payment as per your terms & conditions.

Thanking You,

Yours Faithfully,

For **Arian Healthcare**

  
(RAJEEV VERMA)

Prop.







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**Ref.:** AHC/AIIMS/SB/2022-23

**Dt:** 11.07.2022

**The HOD,  
New Surgical Block,  
A.I.I.M.S, Ansari Nagar,  
New Delhi-110029.**

**Sub.: FALL CLAUSE CERTIFICATE**

**Dear Sir,**

With reference to our quotation no. AHC/AIIMS/SB/2022-23 Dt. 11.07.2022 for the supply of **Fiberoptic Bronchoscope With Monitor And Recording Facility For Adults & Paediatrics**, we submit herewith that:

“The price charged for the stores/Equipment’s under the reference, by the supplier shall in no event exceed the lowest price at which the supplier the stores/Equipments of same identical description to any other person/organization/Institution during the currency of the contract as per the fall clause adhered by DGS & D. If at any time, during the said period the supplier reduced the said prices of such/stores/equipments or sales such stores to any other person/Organizations/Govt. Institution/Co-operative stores at price lower than the quoted prices, he shall forthwith notify such reduction or sale to the Director, All India Institute of Medical sciences and the price payable for the items supplied after the date of coming force of such reduction or sale shall stand correspondingly reduced for AIIMS”.

**Should you require any clarification then please feel free to contact us.**

Thanking You,

Yours truly,

**For Arian Healthcare**





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## UNDERTAKING

### TO WHOM SO EVER IT MAY CONCERN

I, Rajeev Verma prop. of M/s. Arian Healthcare, 4327/3, Satyam House, Flat No.202, 2nd Floor, Ansari Road, Darya Ganj, New Delhi -110002, do hereby undertake that the firm has not been de-registered/banned/blacklisted in the past by any Govt., Central Govt. Ministeries/AIIMS, New Delhi or Private Organization & there is no Vigilance/CBI case pending against the firm/supplier.

For **Arian Healthcare**







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Ref.: AHC/AIIMS/SB/2022-23

Dt: 11.07.2022

The HOD,  
New Surgical Block,  
A.I.I.M.S, Ansari Nagar,  
New Delhi-110029.

**Sub.: Quotation for the Purchase of Fiberoptic Bronchoscope With Monitor And Recording Facility For Adults & Paediatrics**

Sir,  
As per your requirement, we are pleased to quote you our most competitive rates for the following product:

S. No.	DESCRIPTION	Qty.	Cost Per Set (In Rs.)	Total Cost of 3 Sets (In Rs.)
1.	<b><u>Fiberoptic Bronchoscope With Monitor And Recording Facility For Adults &amp; Paediatrics:-</u></b> <b><u>-Ambu aView 2 Advance Monitor- Monitor for Ambu aScope 4 Broncho &amp; RhinoLaryngo</u></b> <b>Screen Size: 12.8 inches</b> <b><u>Each Monitor will be supplied with- 1 pc of monitor with 5 pcs of scopes as per user's choice</u></b> <b><u>Ambu® aScope™ 4 Broncho-</u></b> <b><u>-aScope 4 Broncho Slim (OD-3.8 mm / ID 1.2MM)</u></b> <b><u>-aScope 4 Broncho Regular (OD-5.0 Mm / I D 2.2 MM)</u></b> <b><u>-aScope 4 Broncho Large (OD-5.8 Mm / I D 2.8 MM)</u></b> <b><u>Ambu® aScope™ 4 RhinoLaryngo-(OD 3mm)</u></b> <b>Mfd by: M/s. AMBU, Denmark.</b>	<b>3 Sets</b>  <b>(Each Set of Total 6 pcs= 1 Monitor + 5 Scopes)</b>	<b>9,80,000.00</b>	<b>29,40,000.00</b> <b>(Rupees Twenty Nine Lakhs Forty Thousand only)</b>

**Terms & Conditions:**

- 1) The above rates are FOR your hospital.
  - 2) GST will be charged extra @ 12% on the above quoted rates but in case of any statutory change in the govt. policy we will request you for the amendment accordingly.
  - 3) Delivery within 4 working weeks after the receipt of your confirmed order.
  - 4) Payment as per your terms & conditions.
- **We hereby agreed to provide the comprehensive gaurantee/Warranty of 5 years for aView 2 Advance Monitor from the date of supply of the Monitor & then to provide the CAMC for the next 5 years, after the successful completion of warranty period of 5 years.**
  - **Any mishandling, physical damage & consumables will not be covered under guarantee/warranty.**



Date: 11<sup>th</sup> July 2022

To,  
The Director,  
Surgery Block,  
AIIMS, Ansari Nagar,  
New Delhi

**Sub: Authorization Letter for Fibreoptic Bronchoscope with monitor and recording facility for adult & paediatrics.**

Dear Sir/Madam,

We Ambu India Pvt. Ltd who are 100% subsidiary of Ambu A/s having head office at Baltorpbakken 13, Ballerup, DK-2750, Denmark, hereby authorized M/s Arian Healthcare. 4327/7, Flat No. 202, IInd Floor, Ansari Road, Darya Ganj, New Delhi - 110002. To collect document, submit the bid and subsequently negotiates, sign the contract, raise invoice, collect payment, and provide services to your esteemed organization on behalf of us for the below mentioned products manufactured by us.

1. Ambu aView 2 Advance Monitor
2. Ambu aScope 4 Broncho (all sizes)
3. Ambu aScope 4 RhinoLaryngo (all sizes)
4. Ambu aScope4 Cysto
5. Ambu aScope5 Bronco (all sizes)

**Above item nos. 1 to 5 is exempted in MII list with generic name Fibreoptic Bronchoscope with monitor and recording facility for adult & paediatrics item no: 186 (also item no. 75 & 187) of 371 Medical Devices/ Equipment listed at Annexure-A.**

We further confirm that no company or firm or individual other than M/s Arian Healthcare, is only authorized to quote, negotiate sale and supply above mentioned products to your esteemed organization.

Validity of this Authorization letter will be till 31<sup>st</sup> December 2023 or till further notice whichever comes first.

Assuring you best of our services.

Yours Faithfully,

For Ambu

  
Puran Jawansher  
Business Manager



Registered Office: DSM 224, DLF Tower, Shivaji Marg, New Delhi - 110015  
Tel: +91-11-49849668 [www.ambu.com](http://www.ambu.com)  
CIN: U74999DL2014FTC330665